

EXECUTIVE SUMMARY

- Developed automotive supply enterprise from startup to more than \$100MM in annual revenue, including distinction as Chrysler's largest minority supplier.
- Created fourth largest Electrodeposition and Powder Coating business in the United States, with locations internationally.
- Purchased controlling interest in New Haven Foundry from a publicly traded company, Margate Industries, and retired their 45% interest to obtain 100% ownership, with over \$65MM in annual sales. Through the relationship, Margate saw its stock value increase from 24 cents per share to \$1.50 per share.
- Purchased Arnold Defense & Electronics in St. Louis, the only United States Pentagon licensed and approved fixed wing rocket launcher manufacturer in the United States.
- Participated in various partnerships, including but not limited to:
 - Partnered with Magna of Canada, in an attempt to purchase and split General Motor's \$1.3 billion global seating division. I would have had controlling interest in all North America and Mexico operations.
 - Partnered with Bain Capital of Boston, in an attempt to purchase Winston Tire, a tire retail distributor in California, with \$100MM+ in annual retail sales.
 - Partnered with Bain Capital of Boston, in an attempt to purchase Motor Wheel Corporation, a wheel manufacturer in Michigan, with \$400MM+ in annual sales.
 - Partnered with General Motors and a Russian firm, to import and assemble Russian grade steel baskets for exclusive General Motor's industrial use.

HONORS & AWARDS

- Recognized Among Top 50 Alumni of the Twentieth Century at Tennessee State University
- Endowed Named Scholarship at SUNY Buffalo, "The Delbert Mullens 'Thinking Outside the Box' Award"
- **Guest Lecturer**, Tuck Executive Program – Amos Tuck School of Business
- **Lifetime Achievement Award**, National Black MBA Association
- Who's Who of American Business Leaders
- **Business of the Year**, National Minority Business Development Council
- **Supplier of the Year**, National Minority Business Development Council
- **Entrepreneur of the Year**, Michigan Commerce Department
- **Business of the Year**, Michigan Commerce Department
- **Business of the Year**, Black Enterprise Magazine

PROFESSIONAL AFFILIATIONS

- **Board Member**, Fabricators' Magazine
- **Senior Member**, Society of Manufacturing Engineers
- **Past President**, National Association of Black Automotive Suppliers
- **Past Board Member**, Michigan Minority Business Development Council

CIVIC ASSOCIATIONS

- **Chairman**, Dean's Advisory Council of State University of New York at Buffalo
- **Lifetime Member**, National Association for the Advancement of Colored People
- **Lifetime Member**, Omega Psi Phi Fraternity Incorporated
- Detroit Athletic Club

EDUCATION

- **Advanced Studies**, Amos Tuck School of Business – Hanover, NH
- **Masters of Education**, State University of New York – Buffalo, NY
- **Juris Doctorate Studies**, University of Detroit School of Law – Detroit, MI
- **Bachelor of Arts**, Tennessee State University – Nashville, TN